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NUMBER OF EMPLOYEES BY SECTOR

	Sector	No. of Full-time Employees	No. of Part-time Employees	Total
1	Export and Re-export Trading	4 519	1 944	6 463
2	Import Trading	12 282	1 954	14 236
3	Wholesale	5 789	400	6 189
4	Retail	8 110	700	8 810
5	Western Restaurants	6 456	2 268	8 724
6	Chinese Restaurants	11 328	2 157	13 485
7	Hotels	3 978	338	4 316
8	Recreation Clubs	1 405	3 869	5 274
9	Warehousing & Transportation	470	-	470
10	Auction, Finance & Insurance	110	-	110
11	Manufacturing	4	-	4
12	Education & Training	67	24	91
	TOTAL	54 518	13 654	68 172

MANPOWER DISTRIBUTION BY SECTOR

Export and Re-export Trading

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
General Manager	1 030	229
Shipping Manager	57	57
Merchandising Manager	229	--
Sales / Marketing Manager	343	172
Other Supporting Managers	229	--
Sub-total	1 888	458
SUPERVISORY LEVEL		
Merchandiser / Buyer	114	114
Sales Supervisor	286	57
Warehouse and Distribution Supervisor (Logistic)	114	--
Purchasing Supervisor	57	--
Sales Consultant	401	172
Other Supporting Supervisors	343	--
Sub-total	1 315	343

Job Title	No. of Full-time Employees	No. of Part-time Employees
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Documentation / Shipping Clerk	57	--
Salesman; Sales Representative	343	171
Stock / Purchasing Clerk	115	--
Promoter (Retail)	286	--
Other Clerks / Supportive Staff	515	972
Sub-total	1 316	1 143
GRAND TOTAL	4 519	1 944

Import Trading

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
General Manager	3 015	--
Shipping Manager	56	--
Merchandising Manager	56	--
Sales / Marketing Manager	1 061	--
Warehouse and Distribution Manager (Logistic)	56	--
Purchasing Manager	223	167
Other Supporting Managers	893	
Sub-total	5 360	167
SUPERVISORY LEVEL		
Shipping Supervisor	56	--
Merchandiser / Buyer	112	--
Sales Supervisor	335	--
Transportation Supervisor	223	--
Sales Consultant	558	167
Promoter Supervisor	--	--
Other Supporting Supervisors	1 507	56
Sub-total	2 791	223
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Stock / Purchasing Clerk	614	--
Documentation / Shipping Clerk	614	--
Promoter	56	--
Part-time Promoter	--	56

Job Title	No. of Full-time Employees	No. of Part-time Employees
Senior Sales Staff	112	112
Assistant Merchandiser	558	223
Salesman; Sales Representative	893	782
Promoter (Retail)	391	--
Part-time Promoter (Retail)	--	112
Other Clerks / Supportive Staff	893	279
Sub-total	4 131	1 564
TOTAL	12 282	1 954

Wholesale

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
General Manager	836	39
Merchandising Manager	103	--
Sales / Marketing Manager	900	--
Warehouse and Distribution Manager	64	--
Compliance Manager	64	--
Purchasing Manager	90	--
General Manager	13	--
Sales and Marketing Manager	13	--
Other Supporting Managers	142	--
Sub-total	2 225	39
SUPERVISORY LEVEL		
Sales Supervisor	386	13
Shipping Supervisor	39	--
Warehouse and Distribution Supervisor	193	--
Transportation Supervisor	244	26
Purchasing Supervisor	39	--
Promoter Supervisor	64	--
Other Supporting Supervisors	875	26
Sub-total	1 840	65

Job Title	No. of Full-time Employees	No. of Part-time Employees
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Salesman/Sales Representative	1 042	51
Stock / Purchasing Clerk	51	--
Documentation / Shipping Clerk	116	--
Promoter	193	129
Part-time Promoter	--	26
Part-time Promoter (Retail)	--	77
Other Clerks / Supportive Staff	322	13
Sub-total	1 724	296
TOTAL	5 789	400

Retail

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
General Manager	1 274	21
Operations / Retail Manager	425	--
Store Manager	233	--
Sales and Marketing Manager	913	--
Customer Services Manager	42	--
Logistics / Distribution / Warehouse Manager	191	85
Owner; Sole Proprietor; Working Partner	170	42
Other Supporting Managers	212	--
Sub-total	3 460	148
SUPERVISORY LEVEL		
Sales Supervisor	21	--
Sales Consultant	64	--
Store Supervisor	212	--
Logistics / Distribution / Warehouse Supervisor	42	--
Public Relations / Advertising Officer	64	--
Customer Services Supervisor	85	--
Other Supporting Supervisors	807	85
Sub-total	1 295	85

Job Title	No. of Full-time Employees	No. of Part-time Employees
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Senior Sales Staff	446	--
Junior Sales Staff	2314	255
Stock / Purchasing Clerk	85	--
Stock Assistant	106	--
Order Assistant (online services)	64	--
Part Time Sales / Service Staff	--	191
Other Clerks / Supportive Staff	340	21
Sub-total	3 355	467
TOTAL	8 110	700

Western Restaurants

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Director of Catering / Director of Events	51	--
Food and Beverage Manager	766	10
Business Manager / Sales Manager	10	--
Restaurant Manager	82	--
Other Supporting Managers	61	--
Sub-total	970	10
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	419	--
Captain (Food and Beverage Department)	1 308	31
Other Supporting Supervisors	306	--
Sub-total	2 033	31
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	41	--
Waiter/Waitress	3 412	2 227
Sub-total	3 453	2 227
TOTAL	6 456	2 268

Chinese Restaurants

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Business Manager / Sales Manager	676	--
Restaurant Manager	1 078	20
Other Supporting Managers	147	--
Sub-total	1 901	20
SUPERVISORY LEVEL		
Captain / Supervisor	1 725	20
Wine Steward / Sommelier	88	--
Other Supporting Supervisors	813	--
Sub-total	2 626	20
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Stock / Purchasing Clerk	10	20
Bartender / Soda Fountain Server	20	59
Waiter/Waitress	6 556	2 028
Other Clerks / Supportive Staff	215	10
Sub-total	6 801	2 117
TOTAL	11 328	2 157

Hotels

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Director of Catering / Director of Events	89	--
Food and Beverage Manager	252	--
Business Manager / Sales Manager	6	--
Restaurant Manager	34	--
Other Supporting Managers	132	--
Sub-total	513	--
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	410	74
Captain (Food and Beverage Department)	1 237	--
Wine Steward / Sommelier	14	--
Captain / Supervisor	86	--
Other Supporting Supervisors	243	--
Sub-total	1 990	74
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	63	--
Waiter / Waitress	1 140	255
Other Clerks / Supportive Staff	272	9
Sub-total	1 475	264
TOTAL	3 978	338

Recreation Clubs

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Director of Catering / Director of Events	14	--
Food and Beverage Manager	53	--
Restaurant Manager	17	--
Other Supporting Managers	2	
Sub-total	86	--
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	15	--
Captain (Food and Beverage Department)	375	126
Wine Steward / Sommelier	7	--
Captain / Supervisor	71	28
Other Supporting Supervisors	33	--
Sub-total	501	154
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	21	50
Waiter/Waitress	757	3 665
Other Clerks / Supportive Staff	40	--
Sub-total	818	3 715
TOTAL	1 405	3 869

Warehousing & Transportation

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Sales and Marketing Manager	26	--
General Manager	28	--
Sales and Marketing Manager	26	--
Freight / Customer Service / Documentation Manager	2	--
Distribution Manager	23	--
Warehouse Manager	21	--
Other Supporting Managers	2	--
Sub-total	128	--
SUPERVISORY LEVEL		
Sales and Marketing Supervisor	37	--
Delivery and Distribution Supervisor	7	--
Warehouse Supervisor	21	--
Other Supporting Supervisors	116	--
Sub-total	181	--

Job Title	No. of Full-time Employees	No. of Part-time Employees
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Sales and Marketing Assistant	5	--
Freight / Customer Service / Documentation Assistant / Clerk	2	--
Operation / Traffic Clerk	7	--
Delivery Man / Labourer	14	--
Warehouse Assistant	12	--
Tally Clerk	9	--
Driver	23	--
Other Clerks / Supportive Staff	89	--
Sub-total	161	--
TOTAL	470	--

Auction, Finance & Insurance

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
General Manager	3	--
Manager - Securities, Futures and Commodities Trading	5	--
Marketing / Servicing Manager	12	--
Head of Wine	3	--
Senior Wine Specialist	5	--
Warehouse and Distribution Manager	3	--
Other Supporting Managers	2	
Sub-total	33	--
SUPERVISORY LEVEL		
Warehouse and Distribution Supervisor	5	--
Public Relations Officer / Advertising Officer	18	--
Other Supporting Supervisors	7	
Sub-total	30	--
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Underwriting Clerk / Claims Clerk	17	--
Other Clerks / Supportive Staff	30	
Sub-total	47	--
TOTAL	110	--

Manufacturing

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Winemaker / Vintner	2	--
Sub-total	2	--
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Other Clerks / Supportive Staff	2	--
Sub-total	2	--
TOTAL	4	--

Education & Training

Job Title	No. of Full-time Employees	No. of Part-time Employees
MANAGERIAL LEVEL		
Programme Manager	8	--
Other Supporting Managers	8	--
Sub-total	16	--
SUPERVISORY LEVEL		
Senior Instructor	1	3
Other Supporting Supervisors	22	1
Sub-total	23	4
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Instructor	20	17
Other Clerks / Supportive Staff	8	3
Sub-total	28	20
TOTAL	67	24
GRAND TOTAL	54 518	13 654

SIZE OF ESTABLISHMENTS BY SECTOR

Sector			Employment Size					Total
			1-9	10-49	50-99	> 100	Not Specified	
1	Export / Re-export Trading	No.	1 144	57	--	--	229	1 430
		(%)	(80)	(4)	--	--	(16)	(100)
2	Import Trading	No.	2 401	447	--	--	56	2 903
		(%)	(82.7)	(15.4)	--	--	(1.9)	(100)
3	Wholesale	No.	630	193	--	--	77	900
		(%)	(70)	(21.4)	--	--	(8.6)	(100)
4	Retail	No.	1 422	340	21	21	--	1 805
		(%)	(78.8)	(18.8)	(1.2)	(1.2)	--	(100)
5	Western Restaurants	No.	184	398	10	10	31	633
		(%)	(29)	(62.9)	(1.6)	(1.6)	(4.8)	(100)
6	Chinese Restaurants	No.	118	196	127	59	98	598
		(%)	(19.7)	(32.8)	(21.3)	(9.8)	(16.4)	(100)
7	Hotels	No.	31	49	11	20	9	120
		(%)	(26.2)	(40.5)	(9.5)	(16.7)	(7.1)	(100)
8	Recreation Clubs	No.	3	15	5	7	--	31
		(%)	(11.1)	(50)	(16.7)	(22.2)	--	(100)
9	Warehousing & Transportation	No.	14	9	5	2	2	33
		(%)	(42.9)	(28.6)	(14.3)	(7.1)	(7.1)	(100)
10	Auction, Finance & Insurance	No.	5	5	--	--	--	10
		(%)	(50)	(50)	--	--	--	(100)
11	Manufacturing	No.	2	--	--	--	--	2
		(%)	(100)	--	--	--	--	(100)
12	Education and Training	No.	1	1	--	7	3	12
		(%)	(11.1)	(11.1)	--	(55.6)	(22.2)	(100)
TOTAL		No.	5 956	1 711	180	126	504	8 477
		(%)	(70.3)	(20.2)	(2.1)	(1.5)	(5.9)	(100)

NUMBER OF Full-time VACANCIES BY SECTOR

Export and Re-export Trading

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
General Manager	1 030	114
Shipping Manager	57	57
Merchandising Manager	229	--
Sales / Marketing Manager	343	114
Other Supporting Managers	229	--
Sub-total	1 888	285
SUPERVISORY LEVEL		
Merchandiser / Buyer	114	--
Sales Supervisor	286	--
Warehouse and Distribution Supervisor (Logistic)	114	--
Purchasing Supervisor	57	--
Sales Consultant	401	--
Other Supporting Supervisors	343	--
Sub-total	1 315	--

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Documentation / Shipping Clerk	57	--
Salesman; Sales Representative	343	171
Stock / Purchasing Clerk	115	--
Promoter (Retail)	286	--
Other Clerks / Supportive Staff	515	--
Sub-total	1 316	171
GRAND TOTAL	4 519	456

Import Trading

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
General Manager	3 015	56
Shipping Manager	56	--
Merchandising Manager	56	--
Sales / Marketing Manager	1 061	--
Warehouse and Distribution Manager (Logistic)	56	--
Purchasing Manager	223	--
Other Supporting Managers	893	--
Sub-total	5 360	56
SUPERVISORY LEVEL		
Shipping Supervisor	56	--
Merchandiser / Buyer	112	--
Sales Supervisor	335	112
Transportation Supervisor	223	--
Sales Consultant	558	112
Promoter Supervisor	--	--
Other Supporting Supervisors	1 507	--
Sub-total	2 791	224

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Stock / Purchasing Clerk	614	223
Documentation / Shipping Clerk	614	--
Promoter	56	--
Part-time Promoter	--	--
Senior Sales Staff	112	--
Assistant Merchandiser	558	56
Salesman; Sales Representative	893	223
Promoter (Retail)	391	--
Part-time Promoter (Retail)	--	--
Other Clerks / Supportive Staff	893	--
Sub-total	4 131	502
TOTAL	12 282	782

Wholesale

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
General Manager	836	77
Merchandising Manager	103	26
Sales / Marketing Manager	900	154
Warehouse and Distribution Manager	64	--
Compliance Manager	64	--
Purchasing Manager	90	13
General Manager	13	--
Sales and Marketing Manager	13	--
Other Supporting Managers	142	13
Sub-total	2 225	283
SUPERVISORY LEVEL		
Sales Supervisor	386	64
Shipping Supervisor	39	--
Warehouse and Distribution Supervisor	193	--
Transportation Supervisor	244	--
Purchasing Supervisor	39	13
Promoter Supervisor	64	--
Other Supporting Supervisors	875	--
Sub-total	1 840	77

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Salesman/Sales Representative	1 042	167
Stock / Purchasing Clerk	51	13
Documentation / Shipping Clerk	116	--
Promoter	193	13
Part-time Promoter	--	--
Part-time Promoter (Retail)	--	--
Other Clerks / Supportive Staff	322	103
Sub-total	1 724	296
TOTAL	5 789	656

Retail

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
General Manager	1 274	--
Operations / Retail Manager	425	--
Store Manager	233	--
Sales and Marketing Manager	913	42
Customer Services Manager	42	--
Logistics / Distribution / Warehouse Manager	191	42
Owner; Sole Proprietor; Working Partner	170	--
Other Supporting Managers	212	42
Sub-total	3 460	126
SUPERVISORY LEVEL		
Sales Supervisor	21	--
Sales Consultant	64	--
Store Supervisor	212	42
Logistics / Distribution / Warehouse Supervisor	42	--
Public Relations / Advertising Officer	64	--
Customer Services Supervisor	85	--
Other Supporting Supervisors	807	--
Sub-total	1 295	42

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Senior Sales Staff	446	21
Junior Sales Staff	2314	191
Stock / Purchasing Clerk	85	42
Stock Assistant	106	--
Order Assistant (online services)	64	--
Part Time Sales / Service Staff	--	--
Other Clerks / Supportive Staff	340	21
Sub-total	3 355	275
TOTAL	8 110	443

Western Restaurants

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Director of Catering / Director of Events	51	10
Food and Beverage Manager	766	61
Business Manager / Sales Manager	10	--
Restaurant Manager	82	--
Other Supporting Managers	61	--
Sub-total	970	71
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	419	51
Captain (Food and Beverage Department)	1 308	225
Other Supporting Supervisors	306	20
Sub-total	2 033	296
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	41	--
Waiter/Waitress	3 412	664
Sub-total	3 453	664
TOTAL	6 456	1 031

Chinese Restaurants

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Business Manager / Sales Manager	676	10
Restaurant Manager	1 078	10
Other Supporting Managers	147	10
Sub-total	1 901	30
SUPERVISORY LEVEL		
Captain / Supervisor	1 725	157
Wine Steward / Sommelier	88	--
Other Supporting Supervisors	813	29
Sub-total	2 626	186
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Stock / Purchasing Clerk	10	10
Bartender / Soda Fountain Server	20	10
Waiter/Waitress	6 556	1 137
Other Clerks / Supportive Staff	215	10
Sub-total	6 801	1 167
TOTAL	11 328	1 383

Hotels

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Director of Catering / Director of Events	89	3
Food and Beverage Manager	252	3
Business Manager / Sales Manager	6	--
Restaurant Manager	34	--
Other Supporting Managers	132	3
Sub-total	513	9
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	410	3
Captain (Food and Beverage Department)	1 237	66
Wine Steward / Sommelier	14	--
Captain / Supervisor	86	--
Other Supporting Supervisors	243	9
Sub-total	1 990	78
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	63	3
Waiter / Waitress	1 140	92
Other Clerks / Supportive Staff	272	--
Sub-total	1 475	95
TOTAL	3 978	182

Recreation Clubs

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Director of Catering / Director of Events	14	--
Food and Beverage Manager	53	--
Restaurant Manager	17	--
Other Supporting Managers	2	--
Sub-total	86	--
SUPERVISORY LEVEL		
Beverage Manager / Bar Manager / Head Barman	15	--
Captain (Food and Beverage Department)	375	3
Wine Steward / Sommelier	7	3
Captain / Supervisor	71	5
Other Supporting Supervisors	33	--
Sub-total	501	11
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Bartender / Soda Fountain Server	21	--
Waiter/Waitress	757	52
Other Clerks / Supportive Staff	40	--
Sub-total	818	52
TOTAL	1 405	63

Warehousing & Transportation

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Sales and Marketing Manager	26	--
General Manager	28	--
Sales and Marketing Manager	26	--
Freight / Customer Service / Documentation Manager	2	--
Distribution Manager	23	--
Warehouse Manager	21	--
Other Supporting Managers	2	--
Sub-total	128	--
SUPERVISORY LEVEL		
Sales and Marketing Supervisor	37	--
Delivery and Distribution Supervisor	7	--
Warehouse Supervisor	21	--
Other Supporting Supervisors	116	--
Sub-total	181	--

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Sales and Marketing Assistant	5	--
Freight / Customer Service / Documentation Assistant / Clerk	2	--
Operation / Traffic Clerk	7	--
Delivery Man / Labourer	14	12
Warehouse Assistant	12	--
Tally Clerk	9	--
Driver	23	--
Other Clerks / Supportive Staff	89	--
Sub-total	161	12
TOTAL	470	12

Auction, Finance & Insurance

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
General Manager	3	--
Manager - Securities, Futures and Commodities Trading	5	--
Marketing / Servicing Manager	12	--
Head of Wine	3	--
Senior Wine Specialist	5	--
Warehouse and Distribution Manager	3	--
Other Supporting Managers	2	--
Sub-total	33	--
SUPERVISORY LEVEL		
Warehouse and Distribution Supervisor	5	--
Public Relations Officer / Advertising Officer	18	--
Other Supporting Supervisors	7	--
Sub-total	30	--
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Underwriting Clerk / Claims Clerk	17	--
Other Clerks / Supportive Staff	30	--
Sub-total	47	--
TOTAL	110	--

Manufacturing

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Winemaker / Vintner	2	--
Sub-total	2	--
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Other Clerks / Supportive Staff	2	--
Sub-total	2	--
TOTAL	4	--

Education & Training

Job Title	No. of Full-time Employees	No. of Full-time Vacancies
MANAGERIAL LEVEL		
Programme Manager	8	--
Other Supporting Managers	8	--
Sub-total	16	--
SUPERVISORY LEVEL		
Senior Instructor	1	--
Other Supporting Supervisors	22	1
Sub-total	23	1
CLERICAL AND OPERATIVE SUPPORT LEVEL		
Instructor	20	--
Other Clerks / Supportive Staff	8	--
Sub-total	28	0
TOTAL	67	1
GRAND TOTAL	54 518	5 009

DISTRIBUTION OF EMPLOYEES BY MONTHLY INCOME RANGE

Sector		Over \$70,000	\$50,001 - \$70,000	\$30,001 - \$50,000	\$20,001 - \$30,000	\$10,001 - \$20,000	\$8,001 - \$10,000	Under \$8,001	Unspecified
MANAGERIAL LEVEL									
Export and Re-export Trading	No.	229	--	115	744	114	--	--	686
	(%)	(12.1)	--	(6.1)	(39.4)	(6)	--	--	(36.3)
Import Trading	No.	56	112	558	1 842	1 118	111	112	1 451
	(%)	(1)	(2.1)	(10.4)	(34.4)	(20.9)	(2.1)	(2.1)	(27.1)
Wholesale	No.	13	77	296	733	450	51	13	592
	(%)	(0.6)	(3.5)	(13.3)	(32.9)	(20.2)	(2.3)	(0.6)	(26.6)
Retail	No.	42	128	256	912	595	21	64	1 442
	(%)	(1.2)	(3.7)	(7.4)	(26.4)	(17.2)	(0.6)	(1.8)	(41.7)
Western Restaurants	No.	10	--	41	491	367	--	--	61
	(%)	(1)	--	(4.2)	(50.6)	(37.8)	--	--	(6.3)
Chinese Restaurants	No.	20	10	88	618	626	--	20	519
	(%)	(1.1)	(0.5)	(4.6)	(32.5)	(32.9)	--	(1.1)	(27.3)
Hotels	No.	3	23	224	60	14	--	--	189
	(%)	(0.6)	(4.5)	(43.7)	(11.7)	(2.7)	--	--	(36.8)
Recreation Clubs	No.	--	14	24	17	10	--	--	21
	(%)	--	(16.3)	(27.9)	(19.8)	(11.6)	--	--	(24.4)
Warehousing & Transportation	No.	--	2	52	21	32	--	--	21
	(%)	--	(1.6)	(40.6)	(16.4)	(25)	--	--	(16.4)
Auction, Finance & Insurance	No.	--	1	2	--	--	--	--	30
	(%)	--	(3)	(6.1)	--	--	--	--	(90.9)
Manufacturing	No.	--	--	--	--	-	--	--	2
	(%)	--	--	--	--	--	--	--	(100)
Education & Training	No.	2	1	3	3	--	--	--	7
	(%)	(12.5)	(6.3)	(18.8)	(18.8)	--	--	--	(43.8)
SUB-TOTAL	No.	375	368	1 659	5 441	3 326	183	209	5 021
	(%)	(2.3)	(2.2)	(10)	(32.8)	(20.1)	(1.1)	(1.3)	(30.3)

Sector		Over \$70,000	\$50,001 - \$70,000	\$30,001 - \$50,000	\$20,001 - \$30,000	\$10,001 - \$20,000	\$8,001 - \$10,000	Under \$8,001	Unspecified
SUPERVISORY LEVEL									
Export and Re-export Trading	No.	--	--	172	57	686	--	--	400
	(%)	--	--	(13.1)	(4.3)	(52.2)	--	--	(30.4)
Import Trading	No.	--	--	112	223	2 121	112	--	223
	(%)	--	--	(4.0)	(8.0)	(76.0)	(4.0)	--	(8.0)
Wholesale	No.	---	25	52	155	1 170	117	--	321
	(%)	--	(1.4)	(2.8)	(8.4)	(63.6)	(6.4)	--	(17.4)
Retail	No.	--	21	106	63	764	--	--	341
	(%)	--	(1.6)	(8.2)	(4.9)	(59.0)	--	--	(26.3)
Western Restaurants	No.	10	20	--	82	1 808	41	--	72
	(%)	(0.5)	(1.0)	--	(4.0)	(88.9)	(2.0)	--	(3.5)
Chinese Restaurants	No.	--	--	--	59	1 794	39	196	538
	(%)	--	--	--	(2.2)	(68.3)	(1.5)	(7.5)	(20.5)
Hotels	No.	--	--	72	315	1 317	--	--	286
	(%)	--	--	(3.6)	(15.8)	(66.2)	--	--	(14.4)
Recreation Clubs	No.	--	2	3	15	436	7	--	38
	(%)	--	(0.4)	(0.6)	(3.0)	(87.0)	(1.4)	--	(7.6)
Warehousing & Transportation	No.	--	--	--	13	120	4	--	44
	(%)	--	--	--	(7.2)	(66.3)	(2.2)	--	(24.3)
Auction, Finance & Insurance	No.	--	--	--	--	--	--	--	30
	(%)	--	--	--	--	--	--	--	(100)
Manufacturing	No.	--	--	--	--	--	--	--	--
	(%)	--	--	--	--	--	--	--	--
Education & Training	No.	1	--	1	4	10	--	--	7
	(%)	(4.3)	--	(4.3)	(17.4)	(43.5)	--	--	(30.4)
SUB-TOTAL	No.	11	68	518	986	10 226	320	196	2 300
	(%)	(0.1)	(0.5)	(3.5)	(6.7)	(69.9)	(2.2)	(1.3)	(15.7)

Sector		Over \$70,000	\$50,001 - \$70,000	\$30,001 - \$50,000	\$20,001 - \$30,000	\$10,001 - \$20,000	\$8,001 - \$10,000	Under \$8,001	Unspecified
CLERICAL AND OPERATIVE SUPPORT LEVEL									
Export and Re-export Trading	No.	--	--	--	114	572	57	57	516
	(%)	--	--	--	(8.7)	(43.5)	(4.3)	(4.3)	(39.2)
Import Trading	No.	--	--	--	56	2 233	948	280	614
	(%)	--	--	--	(1.4)	(54.1)	(22.9)	(6.8)	(14.9)
Wholesale	No.	--	--	--	129	977	232	116	270
	(%)	--	--	--	(7.5)	(56.7)	(13.5)	(6.7)	(15.7)
Retail	No.	--	--	--	64	2 017	489	148	637
	(%)	--	--	--	(1.9)	(60.1)	(14.6)	(4.4)	(19.0)
Western Restaurants	No.	--	--	--	--	1 502	1 777	61	113
	(%)	--	--	--	--	(43.5)	(51.5)	(1.8)	(3.3)
Chinese Restaurants	No.	--	--	--	--	3 165	1 744	216	1 676
	(%)	--	--	--	--	(46.5)	(25.6)	(3.2)	(24.6)
Hotels	No.	--	--	--	--	853	29	--	593
	(%)	--	--	--	--	(57.8)	(2.0)	--	(40.2)
Recreation Clubs	No.	--	--	--	--	546	131	--	141
	(%)	--	--	--	--	(66.7)	(16.0)	--	(17.2)
Warehousing & Transportation	No.	--	--	--	--	23	105	--	33
	(%)	--	--	--	--	(14.3)	(65.2)	--	(20.5)
Auction, Finance & Insurance	No.	--	--	--	7	10	--	--	30
	(%)	--	--	--	(14.9)	(21.3)	--	--	(63.8)
Manufacturing	No.	--	--	--	--	--	2	--	--
	(%)	--	--	--	--	--	(100.0)	--	--
Education & Training	No.	--	--	1	8	3	1	--	15
	(%)	--	--	(3.6)	(28.6)	(10.7)	(3.6)	--	(53.6)
SUB-TOTAL	No.	--	--	1	378	11 901	5 515	878	4 638
	(%)	--	--	(0.0)	(1.6)	(51.1)	(23.7)	(3.8)	(19.9)
GRAND TOTAL	No.	386	436	2 178	6 805	25 453	6 018	1 283	11 959
	(%)	(0.7)	(0.8)	(4.0)	(12.5)	(46.7)	(11.0)	(2.4)	(21.9)

PREFERRED YEARS OF EXPERIENCE BY SECTOR AND JOB LEVEL

Sector		10 years or more	6 years to less than 10 years	3 years to less than 6 years	1 year to less than 3 years	Less than 1 year	Unspecified
MANAGERIAL LEVEL							
Export and Re-export Trading	No.	172	400	572	286	400	229
	(%)	(8.4)	(19.4)	(27.8)	(13.9)	(19.4)	(11.1)
Import Trading	No.	670	614	1 898	670	--	726
	(%)	(14.6)	(13.4)	(41.5)	(14.6)	--	(15.9)
Wholesale	No.	257	450	836	206	26	257
	(%)	(12.6)	(22.1)	(41.1)	(10.1)	(1.3)	(12.6)
Retail	No.	234	276	998	467	85	191
	(%)	(10.4)	(12.3)	(44.3)	(20.7)	(3.8)	(8.5)
Western Restaurants	No.	112	327	214	61	--	10
	(%)	(15.5)	(45.2)	(29.6)	(8.4)	--	(1.4)
Chinese Restaurants	No.	784	157	284	137	--	69
	(%)	(54.8)	(11)	(19.8)	(9.6)	--	(4.8)
Hotels	No.	86	203	54	--	31	20
	(%)	(21.8)	(51.5)	(13.7)	--	(7.9)	(5.1)
Recreation Clubs	No.	17	33	33	--	--	--
	(%)	(20.5)	(39.8)	(39.8)	--	--	--
Warehousing & Transportation	No.	2	16	35	7	--	9
	(%)	(2.9)	(23.2)	(50.7)	(10.1)	--	(13)
Auction, Finance & Insurance	No.	6	5	9	--	--	5
	(%)	(24)	(20)	(36)	--	--	(20)
Manufacturing	No.	--	--	--	2	--	--
	(%)	--	--	--	(100)	--	--
Education & Training	No.	3	7	3	--	--	4
	(%)	(17.6)	(41.2)	(17.6)	--	--	(23.5)
Sub-total	No.	2 343	2 488	4 936	1 836	542	1 520
	(%)	(17.1)	(18.2)	(36.1)	(13.4)	(4)	(11.1)

Industry Sector		10 years or more	6 years to less than 10 years	3 years to less than 6 years	1 year to less than 3 years	Less than 1 year	Unspecified
SUPERVISORY LEVEL							
Export and Re-export Trading	No.	57	458	229	172	--	--
	(%)	(6.2)	(50)	(25)	(18.8)	--	--
Import Trading	No.	--	167	837	893	279	--
	(%)	--	(7.7)	(38.5)	(41.0)	(12.8)	--
Wholesale	No.	--	283	605	617	206	--
	(%)	--	(16.5)	(35.4)	(36.1)	(12)	--
Retail	No.	--	64	361	297	85	--
	(%)	--	(7.9)	(44.7)	(36.8)	(10.5)	--
Western Restaurants	No.	41	357	460	1042	20	-
	(%)	(2.1)	(18.6)	(24)	(54.3)	(1)	--
Chinese Restaurants	No.	118	657	568	372	225	98
	(%)	(5.8)	(32.2)	(27.9)	(18.3)	(11.0)	(4.8)
Hotels	No.	6	241	584	762	94	17
	(%)	(0.4)	(14.1)	(34.3)	(44.7)	(5.5)	(1.0)
Recreation Clubs	No.	19	24	467	22	--	--
	(%)	(3.6)	(4.5)	(87.8)	(4.1)	--	--
Warehousing & Transportation	No.	--	14	88	33	2	--
	(%)	--	(10.2)	(64.2)	(24.1)	(1.5)	--
Auction, Finance & Insurance	No.	--	--	--	18	--	--
	(%)	--	--	--	(100)	--	--
Manufacturing	No.	--	--	--	--	--	--
	(%)	--	--	--	--	--	--
Education & Training	No.	--	1	12	9	1	1
	(%)	--	(4.2)	(50)	(37.5)	(4.2)	(4.2)
Sub-total	No.	241	2 266	4 211	4 237	912	116
	(%)	(2)	(18.9)	(35.1)	(35.4)	(7.6)	(1.0)

Industry Sector		10 years or more	6 years to less than 10 years	3 years to less than 6 years	1 year to less than 3 years	Less than 1 year	Unspecified
CLERICAL AND OPERATIVE SUPPORT LEVEL							
Export and Re-export Trading	No.	--	--	286	515	1 201	--
	(%)	--	--	(14.3)	(25.7)	(60)	--
Import Trading	No.	--	--	391	2177	614	--
	(%)	--	--	(12.3)	(68.4)	(19.3)	--
Wholesale	No.	--	--	566	708	643	--
	(%)	--	--	(29.5)	(36.9)	(33.5)	--
Retail	No.	--	191	276	1040	764	--
	(%)	--	(8.4)	(12.2)	(45.8)	(33.6)	--
Western Restaurants	No.	--	--	184	2329	970	--
	(%)	--	--	(5.3)	(66.9)	(27.8)	--
Chinese Restaurants	No.	--	--	363	3782	2019	363
	(%)	--	--	(5.6)	(57.9)	(30.9)	(5.6)
Hotels	No.	--	--	215	367	713	49
	(%)	--	--	(16)	(27.3)	(53.1)	(3.6)
Recreation Clubs	No.	--	--	33	689	186	--
	(%)	--	--	(3.6)	(75.9)	(20.5)	--
Warehousing & Transportation	No.	--	--	2	60	81	--
	(%)	--	--	(1.4)	(42)	(56.6)	--
Auction, Finance & Insurance	No.	--	--	8	10	30	--
	(%)	--	--	(16.7)	(20.8)	(62.5)	--
Manufacturing	No.	--	--	--	--	2	--
	(%)	--	--	--	--	(100)	--
Education & Training	No.	8	--	19	1	5	--
	(%)	(24.2)	--	(57.6)	(3)	(15.2)	--
Sub-total	No.	8	191	2 343	11 678	7 228	412
	(%)	(0)	(0.9)	(10.7)	(53.4)	(33.1)	(1.9)
GRAND TOTAL	No.	2 592	4 945	11 490	17 751	8 682	2 048
	(%)	(5.5)	(10.4)	(24.2)	(37.4)	(18.3)	(4.3)

PREFERRED EDUCATION ATTAINMENT LEVEL BY SECTOR AND JOB LEVEL

Sector		University Degree or above	Associate Degree/ Professional Diploma/ Higher Diploma/ Higher Certificate or equivalent	Diploma/ Certificate or equivalent	Secondary 6 to Secondary 7/HKDSE	Secondary 4 to Secondary 5	Secondary 3 or below	Others*/ Unspecified
MANAGERIAL LEVEL								
Export and Re-export Trading	No.	1 087	--	229	343	171	--	172
	(%)	(52.8)	--	(11.1)	(16.7)	(8.3)	--	(8.4)
Import Trading	No.	1 005	1 172	56	949	613	112	614
	(%)	(22.0)	(25.6)	(1.2)	(20.7)	(13.4)	(2.4)	(13.4)
Wholesale	No.	708	193	218	309	347	13	244
	(%)	(34.8)	(9.5)	(10.7)	(15.2)	(17.1)	(0.6)	(12)
Retail	No.	1 020	361	42	211	424	--	106
	(%)	(45.4)	(16.1)	(1.9)	(9.4)	(18.9)	--	(4.7)
Western Restaurants	No.	71	31	71	124	398	10	10
	(%)	(9.8)	(4.3)	(9.8)	(17.1)	(54.9)	(1.4)	(1.4)
Chinese Restaurants	No.	10	49	--	784	265	284	39
	(%)	(0.7)	(3.4)	--	(54.8)	(18.5)	(19.8)	(2.7)
Hotels	No.	186	72	40	3	74	--	20
	(%)	(47.1)	(18.2)	(10.1)	(0.8)	(18.7)	--	(5.1)
Recreation Clubs	No.	7	28	17	5	26	--	--
	(%)	(8.4)	(33.7)	(20.5)	(6)	(31.3)	--	--
Warehousing & Transportation	No.	33	19	2	--	9	--	7
	(%)	(47.1)	(27.1)	(2.9)	--	(12.9)	--	(10)

Sector		University Degree or above	Associate Degree/ Professional Diploma/ Higher Diploma/ Higher Certificate or equivalent	Diploma/ Certificate or equivalent	Secondary 6 to Secondary 7/HKDSE	Secondary 4 to Secondary 5	Secondary 3 or below	Others*/ Unspecified
Auction, Finance & Insurance	No.	12	8	--	--	--	--	--
	(%)	(60)	(40)	--	--	--	--	--
Manufacturing	No.	--	--	2	--	--	--	--
	(%)	--	--	(100)	--	--	--	--
Education & Training	No.	7	--	--	--	--	--	3
	(%)	(43.8)	--	--	--	--	--	(18.8)
Sub-total	No.	4 146	1 933	677	2 728	2 327	419	1 215
	(%)	(30.4)	(14.2)	(5)	(20)	(17)	(3.1)	(8.9)
SUPERVISORY LEVEL								
Export and Re-export Trading	No.	171	57	114	515	57	--	--
	(%)	(18.7)	(6.2)	(12.5)	(56.3)	(6.2)	--	--
Import Trading	No.	559	279	56	280	1 172	--	223
	(%)	(21.8)	(10.9)	(2.2)	(10.9)	(45.6)	--	(8.7)
Wholesale	No.	232	386	102	836	476	206	--
	(%)	(10.4)	(17.2)	(4.6)	(37.4)	(27.8)	(9.2)	--
Retail	No.	319	127	42	64	106	--	--
	(%)	(48.5)	(19.3)	(6.4)	(9.7)	(16.1)	--	--

Sector		University Degree or above	Associate Degree/ Professional Diploma/ Higher Diploma/ Higher Certificate or equivalent	Diploma/ Certificate or equivalent	Secondary 6 to Secondary 7/HKDSE	Secondary 4 to Secondary 5	Secondary 3 or below	Others*/ Unspecified
Western Restaurants	No.	--	92	61	215	1 512	41	--
	(%)	--	(4.8)	(3.2)	(11.2)	(78.7)	(2.1)	--
Chinese Restaurants	No.	--	--	--	755	529	666	88
	(%)	--	--	--	(37)	(26)	(32.7)	(4.3)
Hotels	No.	14	785	518	75	292	--	17
	(%)	(0.8)	(46.1)	(30.4)	(4.4)	(17.1)	--	(1)
Recreation clubs	No.	--	36	48	358	90	--	--
	(%)	--	(6.8)	(9)	(67.3)	(16.9)	--	--
Warehousing & Transportation	No.	7	--	11	77	43	--	--
	(%)	(5.1)	--	(8)	(55.8)	(31.2)	--	--
Auction, Finance & Insurance	No.	--	18	--	--	--	--	--
	(%)	--	(100)	--	--	--	--	--
Manufacturing	No.	--	--	--	--	--	--	--
	(%)	--	--	--	--	--	--	--
Education & Training	No.	8	8	--	--	4	--	1
	(%)	(32)	(32)	--	--	(16)	--	(4)
Sub-total	No.	1 310	1 788	952	3 175	4 281	913	329
	(%)	(10.3)	(14)	(7.5)	(24.9)	(33.6)	(7.2)	(2.6)

Sector		University Degree or above	Associate Degree/ Professional Diploma/ Higher Diploma/ Higher Certificate or equivalent	Diploma/ Certificate or equivalent	Secondary 6 to Secondary 7/HKDSE	Secondary 4 to Secondary 5	Secondary 3 or below	Others*/ Unspecified
CLERICAL AND OPERATIVE SUPPORT LEVEL								
Export and Re-export Trading	No.	343	--	57	1 258	343	--	--
	(%)	(17.1)	--	(2.8)	(62.9)	(17.1)	--	--
Import Trading	No.	167	614	--	837	1 172	391	--
	(%)	(5.2)	(19.3)	--	(26.3)	(36.8)	(12.3)	--
Wholesale	No.	51	154	27	836	720	129	--
	(%)	(2.7)	(8)	(1.4)	(43.6)	(37.6)	(6.7)	--
Retail	No.	42	488	42	637	1 040	--	--
	(%)	(1.9)	(21.5)	(1.9)	(28.1)	(45.8)	--	--
Western Restaurants	No.	--	153	--	521	2 196	613	--
	(%)	--	(4.4)	--	(15)	(63.0)	(17.6)	--
Chinese Restaurants	No.	--	10	--	118	1 157	4 909	332
	(%)	--	(0.2)	--	(1.8)	(17.7)	(75.2)	(5.1)
Hotels	No.	3	57	164	481	495	94	49
	(%)	(0.2)	(4.2)	(12.2)	(35.8)	(36.9)	(7)	(3.6)
Recreation clubs	No.	--	21	12	507	288	81	--
	(%)	--	(2.3)	(1.3)	(55.8)	(31.7)	(8.9)	--
Warehousing & Transportation	No.	--	7	93	2	19	23	--
	(%)	--	(4.9)	(64.6)	(1.4)	(13.2)	(16)	--

Sector		University Degree or above	Associate Degree/ Professional Diploma/ Higher Diploma/ Higher Certificate or equivalent	Diploma/ Certificate or equivalent	Secondary 6 to Secondary 7/HKDSE	Secondary 4 to Secondary 5	Secondary 3 or below	Others*/ Unspecified
Auction, Finance & Insurance	No.	8	30	10	--	--	--	--
	(%)	(16.7)	(62.5)	(20.8)	--	--	--	--
Manufacturing	No.	--	--	--	--	2	--	--
	(%)	--	--	--	--	(100)	--	--
Education & Training	No.	18	1	--	1	10	3	--
	(%)	(54.5)	(3)	--	(3)	(30.3)	(9.1)	--
Sub-total	No.	632	1 535	405	5 198	7 442	6 243	381
	(%)	(2.9)	(7)	(1.9)	(23.8)	(34)	(28.9)	(1.8)
GRAND TOTAL	No.	6 088	5 256	2 034	11 101	14 050	7 575	1 925
	(%)	(12.7)	(10.9)	(4.2)	(23.1)	(29.3)	(15.8)	(4.0)

*including professional qualifications as reported by establishments

NUMBER OF ESTABLISHMENTS WITH LOCAL EMPLOYEES POSSESSING
WINE-RELATED PROFESSIONAL/ VOCATIONAL QUALIFICATIONS
BY SECTOR

Sector	No. of Establishments with Employees Possessing Wine-related Professional/ Vocational Qualifications*	Percentage within Sector (%)
Export and Re-export Trading	10	40
Import Trading	24	46.2
Wholesale	38	54.3
Retail	52	61.2
Western Restaurants	9	14.5
Chinese Restaurants	5	8.2
Hotels	11	26.2
Recreation Clubs	7	38.9
Warehousing & Transportation	1	7.1
Auction, Finance & Insurance	--	--
Manufacturing	1	100
Education & Training	6	66.7
Total	164	38**

* These are actual figures without grossing up.

**This refers to the percentage for all sectors.

NUMBER OF LOCAL EMPLOYEES WITH WINE-RELATED
PROFESSIONAL/ VOCATIONAL QUALIFICATIONS

Sector	No. of Local Employees Possessing Wine-related Professional/ Vocational Qualifications*		
	Managerial Level	Supervisory Level	Total
Export and Re-export Trading	7	6	13
Import Trading	35	2	37
Wholesale	43	31	74
Retail	51	14	65
Western Restaurants	9	2	11
Chinese Restaurants	4	0	4
Hotels	35	30	65
Recreation Clubs	24	31	55
Warehousing & Transportation	5	2	7
Auction, Finance & Insurance	0	0	0
Manufacturing	1	0	1
Education & Training	10	15	25
TOTAL	224	133	357

* These are actual figures without grossing up

PREFERRED OVERSEAS WINE-RELATED QUALIFICATIONS BY ESTABLISHMENTS AT
MANAGERIAL LEVEL AND SUPERVISORY LEVEL

Preferred Overseas Qualifications	No. of Establishments	
	Managerial Level	Supervisory Level
No Need	7 883	8 064
No Idea	126	126
Certified Sommelier	56	--
Diploma in Enology	2	--
Internationally Accredited Wine-related Qualification	3	--
Master of Wine	3	3
Qualifications related to Knowledge of Wine and Authenticity Skills	3	3
Sommelier Diploma	21	57
SOPEXA	--	10
WSET	359	193
Total	8 456*	8 456*

* "Public Relations" as reported by 21 establishments have been excluded from this table, since it is not a wine-related qualification per se.

NUMBER OF ESTABLISHMENTS REQUIRING OR HIRING
OVERSEAS EMPLOYEES

Sector	No. of Establishments			
	Requiring	Within the Sector (%)	Hiring	Within the Sector (%)
Export and Re-export Trading	114	(8)	114	(8)
Import Trading	558	(19.2)	335	(11.5)
Wholesale	90	(10)	77	(8.6)
Retail	42	(2.3)	21	(1.2)
Western Restaurants	10	(1.6)	--	(--)
Chinese Restaurants	--	--	--	--
Hotels	6	(5)	6	(5)
Recreation Clubs	2	(6.5)	--	--
Warehousing & Transportation	2	(6.1)	2	(6.1)
Auction, Finance & Insurance	3	(30)	--	--
Manufacturing	2	(100)	--	--
Education & Training	--	--	--	--
Total	829	(9.8)*	555	(6.5)*

*This refers to the percentage for all sectors.

NUMBER OF OVERSEAS EMPLOYEES BY SECTOR AND NATIONALITY

Sector	No. of Overseas Employees							
	French	British	American	Italian	Australian	Spanish	Others	Sub-total
Export and Re-export Trading	57	57	--	--	--	--	--	114
Import Trading	56	167	--	167	--	--	558	948
Wholesale	13	13	--	13	26	26	39	130
Retail	--	42	--	--	--	--	--	42
Western Restaurants	--	--	--	--	--	--	--	--
Chinese Restaurants	--	--	--	--	--	--	--	--
Hotels	3	--	--	--	--	--	3	6
Recreation Clubs	--	--	--	--	--	--	--	--
Warehousing & Transportation	--	--	2	--	--	--	2	4
Auction, Finance & Insurance	--	--	--	--	--	--	--	--
Manufacturing	--	--	--	--	--	--	--	--
Education & Training	--	--	--	--	--	--	--	--
Total	129	279	2	180	26	26	602	1 244

WINE-RELATED TRAINING COURSES ON THE MARKET

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
1	3 Nations Master Class - Australian, South African & Argentine Wines	1	^	^	--
2	A+ Australian Wine School Level 1	1	^	^	--
3	A+ Australian Wine School Level 2	1	^	^	--
4	Advanced Certificate in Sommelier Studies	1	24	^	--
5	Advanced Certificate in Wine and Bartending Service	1	4 Months	^	3
6	Aroma in Wine Workshop	1	^	^	--
7	Advanced Wines and Spirits	1	42	20	--
8	AWSEC Beginners	1	^	^	--
9	AWSEC Connoisseurs	1	^	^	--
10	AWSEC Enthusiasts	1	^	^	--
11	AWSEC Experts	1	^	^	--
12	Barossa Enthusiast (Level 1)	1	^	^	--
13	Barossa Master (Level 3)	1	^	^	--
14	Barossa Specialist (Level 2)	1	^	^	--
15	Bordeaux In 2 Hours	2	2	^	--

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
16	Certificate Course in International Wine Knowledge	1	72	^	--
17	Diploma Sampler Master Class	1	^	^	--
18	Discovering Bordeaux Wine	1	^	^	--
19	Discovering Bourgogne Wines	1	^	^	--
20	East European Wine Workshop	1	4	80	--
21	Elementary Certificate in Sommelier Studies	1	8	^	--
22	Executive Diploma in Wine Business	1	18	^	--
23	Expert Tasting - Spirits	1	^	^	--
24	Food Pairing	4	7	425	--
25	French Wine Introduction	1	3	100	--
26	French Wine Scholar	1	^	^	--
27	Greek Wine Master Class	1	^	^	--
28	Intermediate Certificate in Sommelier Studies	1	16	^	--
29	Intermediate Wines and Spirits	1	30	20	--
30	Introduction to Bordeaux Wines	1	3	225	--
31	Introduction to Wine Appreciation	1	3	20	--
32	Learning How to Taste & Discovering Bordeaux Wine (Level 1)	1	6	^	--

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
33	Module Certificate in Wine Studies	1	10	^	4
34	Professional Diploma in Wine Assessment and Services - Advanced Tasting: European Wines	1	30	^	3
35	Professional Diploma in Wine Assessment and Services - Advanced Tasting: French Wines	1	30	^	3
36	Professional Diploma in Wine Assessment and Services - Advanced Tasting: New World Wines	1	30	^	3
37	Professional Diploma in Wine Assessment and Services - Foundation Course in Wine Tasting	1	30	^	3
38	Professional Diploma in Wine Assessment and Services - Fundamentals of Wine Tasting and Assessment	1	30	20	3
39	Professional Diploma in Wine Assessment and Services - Wine Services	1	30	^	3
40	Professional Diploma in Wine Assessment and Services - Advanced Wine Assessment	1	39	20	3
41	Sud de France Master-Level Programme	1	^	^	--
42	The Essence of Bordeaux Proficiency Course (Level 2)	1	4	^	--
43	The Essence of Bordeaux Wine	1	^	^	--
44	The Legendary Chateaux of Bordeaux: The Classifications and the Wines (Level 3)	1	6	^	--
45	Wine & Cheese Pairing Workshop	1	^	^	--
46	Wine & Chocolate Appreciation	1	12	^	--

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
47	Wine & Spirits MBA	1	24 Months	20	--
48	Wine Appreciation: Chardonnay, Sauvignon Blanc and Pinot Grigio	1	3	20	--
49	Wine Course	18	27	2 465	--
50	Wine Courses Better Tasting: A Workshop on Wine Tasting Technique	1	5	^	--
51	Wine Courses Weekend Workshop on Wine Knowledge and Tasting Techniques (in Chinese)	1	20	^	--
52	Wine Courses Wine Appreciation Workshop Series - Burgundy Wine	1	5	^	--
53	Wine Courses Wine Appreciation Workshop Series - Champagne & Sparkling Wine	1	5	^	--
54	Wine Courses Wine Appreciation Workshop Series - Italian Wine	1	6	^	--
55	Wine Courses Wine Appreciation Workshop Series - South African Wine	1	3	^	--
56	Wine Courses Wine Appreciation Workshop Series - Californian Wine	1	3	^	--
57	Wine Pronunciation Workshop	1	^	^	--
58	Wine Series II - Fundamentals of Wine	1	12	^	--
59	Wine Series II - Introduction to Professional Wine Service	1	12	^	--
60	Wine Series III - Wine Appreciation	1	12	^	--
61	Wine Series IV - German Wine Appreciation	1	12	^	--
62	Wine Series V - Spanish Wine Appreciation	1	12	^	--

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
63	Wine Tasting	79	6	26 769	--
64	Wine Workshop	1	3	500	--
65	Wine-making Workshop	1	25	1 000	--
66	WSET International Higher Certificate in Wines and Spirits	1	^	^	--
67	WSET Level 1 Award in Spirits	1	^	^	--
68	WSET Level 1 Award in Wine Service	1	^	^	--
69	WSET Level 1 Award in Wines	4	7	125	--
70	WSET Level 2 Award in Spirits	1	^	^	--
71	WSET Level 2 Award in Wines and Spirits	3	19	^	--
72	WSET Level 3 Award in Wines and Spirits	3	33	^	--
73	WSET Level 4 Diploma in Wines and Spirits	1	^	^	--
74	WSET Level 5 Honours Diploma	1	^	^	--
75	侍酒員證書課程	1	200	^	--
76	法國波爾多葡萄酒學院證書課程-中級班	1	8	^	--
77	法國波爾多葡萄酒學院證書課程-高級班	1	4	^	--
78	法國波爾多葡萄酒學院證書課程-基礎班	1	8	^	--
79	香檳的傳奇	1	2	^	--

	Course Title	No. of Courses	Duration (Hours)	No. of Training Places*	QF Level
80	酒壇皇牌培訓班	1	12	^	--
81	專業侍酒師認證課程	1	96	20	--
82	葡萄酒知識 I 單元證書課程	1	24	^	3
83	葡萄酒知識 II 單元證書課程	1	8	^	3
84	葡萄酒推廣員證書課程	1	176	^	--
85	裏奧哈葡萄酒的奧秘	1	4	^	--
86	認識紅酒及銷售技巧	1	6	225	--
87	德國的甜蜜約定	1	2	^	--
	TOTAL	193	--	32 074	--

^ Not Specified

* These are actual figures without grossing up

NUMBER OF ESTABLISHMENTS WITH WINE BUSINESSES
ON THE MAINLAND

Sector	No. of Establishments	
	Deploying Local Employees to Work in the Mainland	Among the Establishments with Mainland Businesses within the Sector (%)
Export and Re-export Trading	572	(52.6)
Import Trading	391	(43.8)
Wholesale	270	(69.9)
Retail	531	(62.5)
Western Restaurants	20	(19.6)
Chinese Restaurants	20	(2)
Hotels	6	(17.6)
Recreation clubs	2	(66.7)
Warehousing & transportation	2	(16.7)
Auction, Finance & Insurance	--	--
Manufacturing	--	--
Education & training	3	(100)
Total	1 816	-

NUMBER OF EMPLOYEES DEPLOYED TO WORK ON THE MAINLAND

Job Level	No. of Employees Deployed to Work in the Mainland			
	Stationed Basis	Non-stationed Basis	Total	Among All FT Employees (%)
Managerial	402	1 892	2 294	13.8
Supervisory	80	410	490	3.4
Clerical/Operative Support	21	705	726	3.1
Total	503	3 007	3 510	6.4

ONLINE WINE-RELATED TRADING BY SECTOR

Sector	No. of Establishments by Percentage of Receipts from Online Wine Related Trading							
	0%	1% - 10%	11% - 30%	31% - 50%	51% - 70%	71% or above	Refuse to answer	Total
Export and Re-export Trading	972	172	57	--	114	57	57	1 430
Import Trading	1 954	558	223	--	56	56	56	2 903
Wholesale	605	219	51	13	13	--	--	900
Retail	1 019	446	64	127	21	64	64	1 805
Western Restaurants	603	10	--	10	--	--	10	633
Chinese Restaurants	568	--	--	--	--	10	20	598
Hotel	120	--	--	--	--	--	--	120
Recreation Clubs	28	2	2	--	--	--	--	31
Warehousing & Transportation	28	5	--	--	--	--	--	33
Auction, Finance & Insurance	10	--	--	--	--	--	--	10
Manufacturing	--	--	--	--	2	--	--	2
Education & Training	9	--	--	--	1	1	--	12
Total	5 916	1 411	397	150	208	188	207	8 477

OFF-TRADE WINE CONSUMPTION*

Percentage of Wine Consumption at Restaurants which was Bought off the Premises	No. of Restaurants	Among All Restaurants (%)
0%	380	(30.9)
1% - 10%	492	(40)
11% - 30%	60	(4.9)
31% - 50%	89	(7.2)
51% - 70%	41	(3.3)
71% or above	98	(8)
Refuse to answer	71	(5.7)
Total	1 231	(100)

*Only restaurants were asked to answer this question.

POSITION OF PROMOTION BY SECTOR AND JOB LEVEL

Sector / Job Level	Number Employed (a)	Number of Promotions/ Transfer (b)	% [(b)/(a)]
Export and re-export trading			
Managerial	1 888	114	(6)
Supervisory	1 315	--	--
Clerical/Operative	1 316	57	(4.3)
Import Trading			
Managerial	5 360	167	(3.1)
Supervisory	2 791	279	(10)
Clerical/Operative	4 131	--	--
Wholesale			
Managerial	2 225	39	(1.8)
Supervisory	1 840	167	(9.1)
Clerical/Operative	1 724	39	(2.3)
Retail			
Managerial	3 460	212	(6.1)
Supervisory	1 295	255	(19.7)
Clerical/Operative	3 355	127	(3.8)
Western Restaurants			
Managerial	970	409	(42.2)
Supervisory	2 033	266	(13.1)
Clerical/Operative	3 453	143	(4.1)

Sector / Job Level	Number Employed (a)	Number of Promotions/ Transfer (b)	% [(b)/(a)]
Chinese Restaurants			
Managerial	1 901	147	(7.7)
Supervisory	2 626	627	(23.9)
Clerical/Operative	6 801	10	(0.1)
Hotels			
Managerial	513	74	(14.4)
Supervisory	1 990	109	(5.5)
Clerical/Operative	1 475	34	(2.3)
Recreation Clubs			
Managerial	86	22	(25.6)
Supervisory	501	41	(8.2)
Clerical/Operative	818	21	(2.6)
Warehousing & Transportation			
Managerial	128	26	(20.3)
Supervisory	181	67	(37)
Clerical/Operative	161	7	(4.3)
Auction, Finance & Insurance			
Managerial	28	3	(10.7)
Supervisory	30	5	(16.7)
Clerical/Operative	47	--	--
Manufacturing			
Managerial	2	--	--
Supervisory	2	--	--
Clerical/Operative	0	--	--

Sector / Job Level	Number Employed (a)	Number of Promotions/ Transfer (b)	% [(b)/(a)]
Education and Training			
Managerial	21	1	(4.8)
Supervisory	23	1	(4.3)
Clerical/Operative	28	--	--
GRAND TOTAL	54 518	3 469	--

Remarks: Grand total includes manpower at clerical/operative level.

NUMBER OF ESTABLISHMENTS PLANNING TO PROVIDE OR
SPONSOR TRAINING IN THE NEXT 12 MONTHS

Sector	No. of Establishments Planned to Provide/ Sponsor Training in the Next 12 Months	Within Sector (%)
Export and Re-export Trading	458	32.0
Import Trading	614	21.1
Wholesale	167	18.6
Retail	679	37.6
Western Restaurants	153	24.2
Chinese Restaurants	78	13.0
Hotels	66	55.0
Recreation Clubs	19	63.3
Warehousing & Transportation	19	59.4
Auction, Finance & Insurance	3	30.0
Manufacturing	0	0
Education & Training	4	33.3
Total	2 260	26.7*

*This refers to the percentage for all sectors.

**NUMBER OF TRAINING PLACES TO BE PROVIDED OR SPONSORED FOR EMPLOYEES
IN THE NEXT 12 MONTHS BY TYPE OF TRAINING AND JOB LEVEL**

Type of Training		Job Level							
		Managerial		Supervisory		Clerical and Operative Support		Total	
		No. of places	(%)	No. of places	(%)	No. of places	(%)	No. of places	(%)
Management Skills	(i) Business Development and Management	1 196	(4.4)	397	(1.2)	555	(1.8)	2 148	(2.4)
	(ii) Supply Chain Management	893	(3.3)	295	(0.9)	517	(1.7)	1 705	(1.9)
	(iii) Supervisory Skills	749	(2.8)	590	(1.8)	648	(2.1)	1 987	(2.2)
	(iv) Legal Knowledge	513	(1.9)	85	(0.3)	609	(2)	1 207	(1.3)
	(v) Management Skills	523	(1.9)	920	(2.9)	517	(1.7)	1 960	(2.2)
	Total	3 874	(14.3)	2 287	(7.1)	2 846	(9.3)	9 007	(10)

Type of Training		Job Level							
		Managerial		Supervisory		Clerical and Operative Support		Total	
		No. of places	(%)	No. of places	(%)	No. of places	(%)	No. of places	(%)
Trade Specific Skills	(i) Wine Serving	1 277	(4.7)	1 713	(5.3)	2 448	(8)	5 438	(6)
	(ii) Authenticity	1 266	(4.7)	1 259	(3.9)	1 364	(4.4)	3 889	(4.3)
	(iii) International Trade and Practices	955	(3.5)	1 097	(3.4)	758	(2.5)	2 810	(3.1)
	(iv) Transport and Logistics	826	(3)	1 108	(3.4)	794	(2.6)	2 728	(3)
	(v) Wine Related Product Development	1 435	(5.3)	1 191	(3.7)	1 060	(3.5)	3 686	(4.1)
	(vi) Merchandising	1 049	(3.9)	1 162	(3.6)	709	(2.3)	2 920	(3.2)
	(vii) Sales Technique	1 347	(5)	1 183	(3.7)	1 412	(4.6)	3 942	(4.4)
	(viii) Customer Relationship	1 685	(6.2)	2 031	(6.3)	3 543	(11.6)	7 259	(8.1)
	(ix) Wine Related Knowledge	2 124	(7.8)	2 121	(6.6)	3 874	(12.6)	8 119	(9)
	(x) Quality Control	971	(3.6)	1 048	(3.3)	1 168	(3.8)	3 187	(3.5)
	(xi) Compliance	872	(3.2)	1 048	(3.3)	1 221	(4)	3 141	(3.5)
	(xii) Wine Product Knowledge	1 993	(7.3)	1 333	(4.1)	3 887	(12.7)	7 213	(8)
	Total	15 800	(58.1)	16294	(50.6)	22238	(72.5)	54332	(60.3)

Type of Training		Job Level							
		Managerial		Supervisory		Clerical and Operative Support		Total	
		No. of places	(%)	No. of places	(%)	No. of places	(%)	No. of places	(%)
China-related Knowledge and World Vision	(i) China Trade Business	1 061	(3.9)	2 821	(8.8)	519	(1.7)	4 401	(4.9)
	(ii) Law and Regulatory Restriction for Access to China's Market	905	(3.3)	1 010	(3.1)	498	(1.6)	2 413	(2.7)
	(iii) World Vision	828	(3)	1 010	(3.1)	349	(1.1)	2 187	(2.4)
	Total	2794	(10.3)	4 841	(15)	1366	(4.5)	9 001	(10)
Language Skills	(i) Spoken English	611	(2.2)	1 142	(3.5)	835	(2.7)	2 588	(2.9)
	(ii) Written English	501	(1.8)	1 094	(3.4)	694	(2.3)	2 289	(2.5)
	(iii) Spoken Putonghua	956	(3.5)	1 189	(3.7)	554	(1.8)	2 699	(3)
	(iv) Reading Chinese	565	(2.1)	1 091	(3.4)	336	(1.1)	1 992	(2.2)
	(v) French	370	(1.4)	962	(3)	86	(0.3)	1 418	(1.6)
	(vi) Others-German	6	(0)	6	(0)	29	(0.1)	41	(0)
	(vi) Others-Hindi	14	(0.1)	14	(0)	0	(0)	28	(0)
	(vi) Other-Wine Brand/ Name Pronunciation	9	(0)	17	(0.1)	0	(0)	26	(0)
	Total	3 032	(11.2)	5 515	(17.1)	2 534	(8.3)	11 081	(12.3)

Type of Training		Job Level							
		Managerial		Supervisory		Clerical and Operative Support		Total	
		No. of places	(%)	No. of places	(%)	No. of places	(%)	No. of places	(%)
Personal Development Skills	(i) Presentation	539	(2)	967	(3)	420	(1.4)	1 926	(2.1)
	(ii) Interpersonal Communication	552	(2)	996	(3.1)	988	(3.2)	2 536	(2.8)
	(iii) Negotiation	484	(1.8)	906	(2.8)	266	(0.9)	1 656	(1.8)
	(iv) Others-Leadership	4	(0)	3	(0)	0	(0)	7	(0)
	(iv) Others-Training Skills	102	(0.4)	409	(1.3)	0	(0)	511	(0.6)
	Total	1 681	6.2	3 281	10.2	1 674	5.5	6 636	7.4
Grand Total		27 181	100	32 218	100	30 658	100	90 057	100

NUMBER OF LOCAL EMPLOYEES WITH PROFESSIONAL/ VOCATIONAL
QUALIFICATIONS AT Q4/2013 AND FORECAST IN THE NEXT 12 MONTHS

Sector	No. of Local Employees Possessing Professional/ Vocational Qualifications*					
	At Q4/2013			Forecast in Next 12 Months		
	Managerial Level	Supervisory Level	Total	Managerial Level	Supervisory Level	Total
Export and Re-export Trading	7	6	13	8	33	41
Import Trading	33	2	35	36	5	41
Wholesale	43	31	74	56	30	86
Retail	51	14	65	39	22	61
Western Restaurants	9	2	11	12	5	17
Chinese Restaurants	4	--	4	8	3	11
Hotels	35	30	65	32	30	62
Recreation Clubs	24	31	55	15	25	40
Warehousing & transportation	5	--	5	6	5	11
Auction, Finance & Insurance	--	--	--	--	--	--
Manufacturing	1	--	1	1	--	1
Education & Training	10	15	25	8	13	21
TOTAL	222	131	353	221	171	392

* These are actual figures without grossing up.

FORECAST OF NUMBER OF WINE-RELATED TRAINING COURSES AND TRAINING
PLACES ON THE MARKET
IN THE NEXT 12 MONTHS

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
1	3 Nations Master Class - Australian, South African & Argentine Wines	1	^	^	--	--
2	A+ Australian Wine School Level 1	1	^	^	--	--
3	A+ Australian Wine School Level 2	1	^	^	--	--
4	Advanced Certificate in Sommelier Studies	1	24	^	--	--
5	Advanced Certificate in Wine and Bartending Service	1	4 Months	^	--	3
6	Advanced Wines and Spirits	1	42	20	20	--
7	Aroma in Wine Workshop	1	^	^	--	--
8	AWSEC Beginners	1	^	^	--	--
9	AWSEC Connoisseurs	1	^	^	--	--
10	AWSEC Enthusiasts	1	^	^	--	--
11	AWSEC Experts	1	^	^	--	--
12	Barossa Enthusiast (Level 1)	1	^	^	--	--
13	Barossa Master (Level 3)	1	^	^	--	--
14	Barossa Specialist (Level 2)	1	^	^	--	--

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
15	Bordeaux In 2 Hours	2	2	^	--	--
16	Certificate Course in International Wine Knowledge	1	72	^	--	--
17	Diploma Sampler Master Class	1	^	^	--	--
18	Discovering Bordeaux Wine	1	^	^	--	--
19	Discovering Bourgogne Wines	1	^	^	--	--
20	East European Wine Workshop	1	4	80	120	--
21	Elementary Certificate in Sommelier Studies	1	8	^	--	--
22	Executive Diploma in Wine Business	1	18	^	--	--
23	Expert Tasting - Spirits	1	^	^	--	--
24	Food Pairing	4	7	425	260	--
25	French Wine Introduction	1	3	100	100	--
26	French Wine Scholar	1	^	^	--	--
27	Greek Wine Master Class	1	^	^	--	--
28	Intermediate Certificate in Sommelier Studies	1	16	^	--	--
29	Intermediate Wines and Spirits	1	30	20	20	--
30	Introduction to Bordeaux Wines	1	3	225	225	--

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
31	Introduction to Wine Appreciation	1	3	20	20	--
32	Learning How to Taste & Discovering Bordeaux Wine (Level 1)	1	6	^	--	--
33	Module Certificate in Wine Studies	1	10	^	--	4
34	Professional Diploma in Wine Assessment and Services - Advanced Tasting: European Wines	1	30	^	45	3
35	Professional Diploma in Wine Assessment and Services - Advanced Tasting: French Wines	1	30	^	45	3
36	Professional Diploma in Wine Assessment and Services - Advanced Tasting: New World Wines	1	30	^	45	3
37	Professional Diploma in Wine Assessment and Services - Foundation Course in Wine Tasting	1	30	^	45	3
38	Professional Diploma in Wine Assessment and Services - Fundamentals of Wine Tasting and Assessment	1	30	20	45	3
39	Professional Diploma in Wine Assessment and Services - Wine Services	1	30	^	45	3
40	Professional Diploma in Wine Assessment and Services - Advanced Wine Assessment	1	39	20	45	3
41	Sud de France Master-Level Programme	1	^	^	--	--
42	The Essence of Bordeaux Proficiency Course (Level 2)	1	4	^	--	--
43	The Essence of Bordeaux Wine	1	^	^	--	--
44	The Legendary Chateaux of Bordeaux: The Classifications and the Wines (Level 3)	1	6	^	--	--

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
45	Wine & Cheese Pairing Workshop	1	^	^	--	--
46	Wine & Chocolate Appreciation	1	12	^	--	--
47	Wine & Spirits MBA	1	24 Months	20	20	--
48	Wine Appreciation: Chardonnay, Sauvignon Blanc and Pinot Grigio	1	3	20	20	--
49	Wine Course	18	27	2 465	2750	--
50	Wine Courses Better Tasting: A Workshop on Wine Tasting Technique	1	5	^	--	--
51	Wine Courses Weekend Workshop on Wine Knowledge and Tasting Techniques (in Chinese)	1	20	^	--	--
52	Wine Courses Wine Appreciation Workshop Series - Burgundy Wine	1	5	^	--	--
53	Wine Courses Wine Appreciation Workshop Series - Champagne & Sparkling Wine	1	5	^	--	--
54	Wine Courses Wine Appreciation Workshop Series - Italian Wine	1	6	^	--	--
55	Wine Courses Wine Appreciation Workshop Series - South African Wine	1	3	^	--	--
56	Wine Courses Wine Appreciation Workshop Series - Californian Wine	1	3	^	--	--
57	Wine Pronunciation Workshop	1	^	^	--	--
58	Wine Series II - Fundamentals of Wine	1	12	^	--	--
59	Wine Series II - Introduction to Professional Wine Service	1	12	^	--	--

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
60	Wine Series III - Wine Appreciation	1	12	^	--	--
61	Wine Series IV - German Wine Appreciation	1	12	^	--	--
62	Wine Series V - Spanish Wine Appreciation	1	12	^	--	--
63	Wine Tasting	79	6	26 769	27 062	--
64	Wine Workshop	1	3	500	500	--
65	Wine-making Workshop	1	25	1 000	1 000	--
66	WSET International Higher Certificate in Wines and Spirits	1	^	^	--	--
67	WSET Level 1 Award in Spirits	1	^	^	--	--
68	WSET Level 1 Award in Wine Service	1	^	^	--	--
69	WSET Level 1 Award in Wines	4	7	125	125	--
70	WSET Level 2 Award in Spirits	1	^	^	--	--
71	WSET Level 2 Award in Wines and Spirits	3	19	^	--	--
72	WSET Level 3 Award in Wines and Spirits	3	33	^	--	--
73	WSET Level 4 Diploma in Wines and Spirits	1	^	^	--	--
74	WSET Level 5 Honours Diploma	1	^	^	--	--
75	侍酒員證書課程	1	200	^	--	--
76	法國波爾多葡萄酒學院證書課程-中級班	1	8	^	--	--

	Course Title	No. of Courses	Duration (hours)	No. of Training Places in 2013*	Forecast No. of Training Places in the next 12 months	QF Level
77	法國波爾多葡萄酒學院證書課程-高級班	1	4	^	--	--
78	法國波爾多葡萄酒學院證書課程-基礎班	1	8	^	--	--
79	香檳的傳奇	1	2	^	--	--
80	酒壇皇牌培訓班	1	12	^	--	--
81	專業侍酒師認證課程	1	96	20	20	--
82	葡萄酒知識 I 單元證書課程	1	24	^	--	3
83	葡萄酒知識 II 單元證書課程	1	8	^	--	3
84	葡萄酒推廣員證書課程	1	176	^	--	--
85	裏奧哈葡萄酒的奧秘	1	4	^	--	--
86	認識紅酒及銷售技巧	1	6	225	225	--
87	德國的甜蜜約定	1	2	^	--	--
	TOTAL	193	--	32 074	32 802	--

^ Not Specified

* These are actual figures without grossing up

NEW WINE-RELATED TRAINING COURSES TO BE PROVIDED AND THEIR
NUMBER OF TRAINING PLACES
IN THE NEXT 12 MONTHS

	Course Title	Duration (Hours)	Forecast No. of Training Places in 2014-15 *	QF Level
1	A+ Australian Wine School (Level 1)	^	^	--
2	A+ Australian Wine School (Level 2)	^	^	--
3	Aroma in Wine Workshop	^	^	--
4	AWSEC Beginners	^	^	--
5	Barossa Enthusiast (Level 1)	^	^	--
6	Barossa Master (Level 3)	^	^	--
7	Barossa Specialist (Level 2)	^	^	--
8	Bordeaux In 2 Hours	2	^	--
9	Food and Wine Pairing	6	60	--
10	French Wine Scholar	^	^	--
11	Wine & Cheese Pairing Workshop	^	^	--
12	Wine Appreciation Etiquette and Technique for Business and Occasion	6	20	--
13	Wine Storage and Wine Investment	7	20	--

	Course Title	Duration (Hours)	Forecast No. of Training Places in 2014-15 *	QF Level
14	WSET International Higher Certificate in Wines and Spirits	^	^	--
15	WSET Level 1 Award in Wines	7	125	--
16	WSET Level 2 Award in Wines and Spirits	19	^	--
17	WSET Level 3 Award in Wines and Spirits	33	^	--
18	葡萄酒 IQ 無限 Fun	3	^	--
19	認識紅酒及銷售技巧(進階課程)	6	225	--
	TOTAL	--	325	--

^ Not Specified

* These are factual figures without grossing up.